



## JOB DESCRIPTION

Date:

**Designation:** FP&A & Financial  
Modelling Analyst – Group Finance  
**Reports To:** HOD Finance  
**Location:** Noida

### Company Overview:

Y Group International Private Limited which is India's largest national construction tools and equipment rental company operating in 22+ major cities. The company has significant growth plans and a vision to reach each and every contractor site and meet the service level of getting what they need at the location they need. Company has exciting plans to increase reach and product range comprising of Ladders, Scaffolds, Lifting machines, site management and power and breaking tool.

### Role Summary:

This role sits at group level, alongside — not above — the YES and YAM Finance Controllers. The FCs own their entity MIS, statutory and compliance work. This analyst pulls cross-entity data, reconciles it independently, and turns it into group-level insight. The role's mandate and independence come from the Group Finance function, not from any seniority over the FCs; data-definition and quality issues are resolved through the Group Finance Manager.

### Key Responsibilities:

#### **Financial Modelling & Deep Analysis (core of the role)**

- Build and own an integrated group model that links the P&L, balance sheet and cash flow, and shows how margins, net working capital and net cash move together — not as three separate trackers.
- Produce customer cohort analysis — retention, expansion and churn by vintage — across YES rental customers and YAM customers/dealers.
- Build ASP and price–volume–mix bridges that explain why revenue and margin moved, not just that they moved.
- Construct margin bridges (revenue → gross margin → EBITDA) and a quality-of-earnings view that normalises one-offs and shows the underlying run-rate.
- Handle group consolidation and intercompany eliminations (including YAM→YES intercompany and export flows) so group numbers are clean and defensible.
- Keep all models fully formula-driven — no hardcoded values, explicit assumptions, proper version control.

#### **Forward-Looking FP&A**

- Build driver-based forecasts and a rolling reforecast for both entities and the group.
- Run scenario and sensitivity analysis (volume, price, cost, working capital, capex) and quantify the impact on cash and the balance sheet, not just the P&L.
- Support the annual budget and connect short-term forecasts to the long-range plan.
- Benchmark actuals against budget and prior period; investigate and explain variances with evidence, and say what they mean going forward.

#### **Investor & Transaction Reporting**

- Build and own the recurring investor and board reporting pack as a standing capability — the same depth available month after month, not assembled only when a transaction or an investor asks.
- Support the live transaction process: data-room schedules, quality-of-earnings support, due-diligence response packs, and the EBITDA / working-capital / net-debt analyses that buyers and advisors request.
- Prepare slide-ready charts, tables and commentary for board, investor and management reviews to a professional



standard.

- Find the gaps and awkward questions in our own numbers before a buyer or advisor does, and flag them to the Group Finance Manager with a short, clear note.

### **Business Risk & Early Warning**

- Monitor AR aging across YES and YAM against the agreed credit-policy thresholds; flag deteriorating accounts with customer-level detail.
- Track vendor / supplier payment exposure and concentration that could disrupt operations.
- Maintain a rolling cash-flow tracker and flag headroom concerns proactively.
- Support the Group Finance Manager in maintaining the group risk register on a monthly basis.
- Flag ERP data anomalies — negative stock, stuck manufacturing orders, unmatched invoices, BOM mismatches — with a brief note on business impact.

### **ERP Extraction & Data Quality**

- Pull data independently from SAP B1 (YES accounting), Odoo v17 (YAM + operations) and BETA — revenue, collections, inventory, manufacturing orders, vendor bills, utilisation and operating metrics.
- Clean, reconcile and structure raw data for analysis; build tools that automate recurring pulls and cut manual effort in repeat reports.
- Where data definitions or quality issues sit with an entity Finance Controller, reconcile independently and escalate through the Group Finance Manager — without taking over the FC's compliance or MIS work.

### **How This Role Works With the Entity Finance Controllers**

This role sits at group level, alongside — not above — the YES and YAM Finance Controllers. The FCs own their entity MIS, statutory and compliance work. This analyst pulls cross-entity data, reconciles it independently, and turns it into group-level insight. The role's mandate and independence come from the Group Finance function, not from any seniority over the FCs; data-definition and quality issues are resolved through the Group Finance Manager.

### **What This Role Is Not**

- Not entity MIS ownership — the YES FC and YAM FC own that for their entities.
- Not statutory filings, GST/TDS returns, payroll, or transaction processing.
- Not a controlling role over the operating-company finance teams.
- The role is analytical and forward-looking: building the models, finding the gaps, and presenting the answer clearly — so the Group Finance Manager and leadership can act on it.

### **Key Competencies**

|                             |                                                                                                            |
|-----------------------------|------------------------------------------------------------------------------------------------------------|
| <b>Analytical Depth</b>     | Goes to the driver behind every number; a quality-of-earnings / diligence mindset, not surface-level data. |
| <b>Modelling Rigour</b>     | Clean, formula-driven, version-controlled, defensible work that holds up to external scrutiny.             |
| <b>Speed &amp; Accuracy</b> | Delivers clean, checked work quickly; does not trade quality for pace.                                     |
| <b>Self-Starter</b>         | Finds the data, builds the tool, surfaces the gap — without waiting to be told how.                        |
| <b>Communication</b>        | Translates complex analysis into plain language for senior stakeholders.                                   |

CTC range of ₹6–9 LPA.